

APR 3 1973

XEROX

April 3, 1973

Dr. Joshua Lederberg  
Department of Genetics  
Stanford University Medical Center  
Stanford, California 94305

Dear Joshua:

Thank you for the letter, newsclipping and copy of your testimony on the Administration's plans to reduce support of training in the Bio Sciences. I was quite surprised to read Dr. Zapp's testimony.

The times ahead are going to be turbulent. I see no effective opposition to what is being done in the (false) name of economy.

As to copy machines which skip the white spaces--until we can make fast scan systems which are economically competitive with lenses, it is unlikely we can persuade even enthusiastic ecologists to pay the extra cost.

We are now marketing a Xerox 7000 which reduces copy. In fact, this letter was typed on ordinary paper and reduced to this size on an X7000. (I cheated and cut the extra paper off before mailing.) Many of our customers copy two pages on one this way. They also use Microspheres paper, which is half the weight but the same stiffness as ordinary 20 lb. bond paper. We also promote 2-sided copying. These are all cost effective--but we haven't a cost effective way yet to do space skipping on ordinary copiers.

Sincerely,

  
Myron Tribus  
Senior Vice President  
Information Technology Group

MT:bb