Dear Ray:

Here's a letter which is largely an experiment in communication between you and me about the H.S. and the P.F. I have kept a copy, but I have written this with the assumption that you will not read any of it or show any of it to anyone else without my assent.

It is not a review, nor a preview, nor a set of requests. It is a critique more than an exposition. Some of its statements are unnecessary, vague in some ways and perhaps not provable. I have tried to record some ideas on the way I feel about the H.S. — and the values I attach to some aspects of it and some of the opportunities I see.

The subject is nowhere near covered nor is it very well conduced. Skill in writing such a letter effectively would be desirable, but skill in reading it is almost necessary. I could fill a page with the mere index of what I haven't mentioned. But I'll spare you and hope that you will find this worth while as an experiment in keeping in touch with you informally.
Before saying anything about the MS let me say three or four things about the environment—the world at present—which the MS acknowledges as its field.

Change dominates that world: economic change in the form of heavy taxation and possible inflation; a change to "One World", talked about now to make the excusable war more but to be brought about by the airplanes; and more concrete and important a changed personnel in nearly every country in the world, new men whom we don't know though they may know us. Change dominates the world: all our divisional heads are over fifty. We've got to work explicitly and efficiently, managing the 180,000,000 now a 56 years old young enough, and enough in touch with younger men, and freshly imaginative, for the future, mean a far.

In addition to these truisms about coming changes there are the less obvious changes which have already taken place without being recognized. Where Pease started in he made surveys and visits and was the first person to obtain an idea of world-wide conditions in medicine. Though he would have been far more competent than am I to give advice, he did not have twenty one years of experience, nor the reputation of the R.F., building him into the position of an informed advisor that now makes so many people asking for my advice. At the
present when medical men all over the world want more than ever before
to avoid provincialism and narrowness of view. The M.S. is more conspicuously
expected to give advice and information than any other organization. Twenty
years ago when we were busy informing ourselves about world conditions in
medicine they wanted and took our grants. Now when this information
is beginning to be out of date they want our advice and information. I could
easily fill a page with instances in which our opinion was sought more
than our funds, and if I knew more about what is going on, the demand would be
still greater. We have failed to see that the accumulated experience of world
medicine obtained through active study and intimate confidences have made us
more valued as advisers than as givers — unless we had ten times the
amount to disburse. My fear is that we are going to think in terms of money
and grants and thus escape the responsibilities of our own maturity.
Practically you ask me
— deciding how to spend our free funds has not occasioned us. The universities
almost use free funds and
and their medical school deans have a dangerous little of such reasoning. No
wonder that they seem queer and inept and unimaginative. Yet we have taught
by example, if not by precept, that numerous small, short, unfashioned grants
constitute the "best way" to give money to universities. Whom have
we taught? Some twenty smaller foundations and thousands of private
donors. Look at the Stanford Annual Report for a specimen picture.
are unearmarked. Such gifts do not
than 1% of the gifts received call for any exercise of the faculty of
knowing when and on what effort and money can wisely be spent.
Capital grants and fluid research funds constitute but feeble exceptions
to the general example we have set for the past ten years. To
see a foundation let its directing personnel steadily go on with the
business of distributing small corn on weaned soil drives me
to psychology for an explanation of such behavior—unless it be unreflecting.

We need to get out of the office more. We need to give fewer grants
and we should be getting more first-hand information. We can’t keep up
with a world like the present one by giving Rockefeller dinners to worthy little
investigative incompetencies. I’m not afraid of our judgments when we are familiar
with what is in the world; I’m afraid of our decisions when the load of preconceived
requests makes our knowledge at about the level of our secretaries and the recipients.

At a considerable risk of being thought contentious I’ll say that
unless the R.F. work is so oriented and so performed as to make the
officers grow and mature to a recognizable degree, the Foundation is on the
wrong track, or the men are not the right men for their opportunities. The oncoming
world will not pause in unapt admiration while we stand on our record: unless
and uncommon change we travel more and seek more and learn more we shall give money to the things
appropriate five years ago but which are far from the frontiers of today or tomorrow.

I shall be more explicit later in this letter, but much of the foregoing comes to this: if the offices—yourself included—could spend much of the next three years in travel in the insistent effort especially outside America to learn who is who and what is what, we would grow and mature and serve off a pleasure in perfected trifles which will otherwise overtake us. And study would attract instant and admiring attention: we should lead in such an attitude. We could be more useful showing medical schools how to choose what is worth doing than paying the expenses of secretaries and animal keepers involved in meat but trivial local projects.

Strategy is the art of knowing when and on what you will engage your strength; tactics is the ease, the grace, the economy of performance once you have chosen what to do. I feel that if we can improve our strategy and especially help the medical schools and research men to improve their strategy by exercising it, then that will be our contribution—and not small grants to facilitate the tactics of a hundred secondary endeavors a year, while many others are doing the same in the wake of our example over the last fifteen years.

Much of the above relates to the task of adapting ourselves to the ever-increasing...
ment of the present and the immediate future. Now for a few comments on the M.5. as an organization.

To say the less agreeable things first, the relations with N.S. and the C.M.B. remind me of an engine which runs more thanks to ample lubrication than good mechanical design. Humbert and O'Brien deserve credit for making the N.S. relations free from too much friction, as do Weaver, Hanner, and Hilla. When Hanner presented to a special committee appointed to review the work of the N.S. a list of grants to illustrate the work of the N.S., and padded that list with M.S. grants without noting the fact that they were made by the M.S., I tempered my sense of injustice with the hope that Weaver would disclaim such a part one. Another circumstance which keeps me in a rather reserved state is the policy that keeps N.S. theoretically aloof from pure physics, chemistry and mathematics though progress there would provide tomorrow's progress in biology. That is just stupidity.

You know my convictions on the C.M.B. structure: we differ on timing the redesigning of that engine.

On relations with the administration all goes well. Applegate's example of self-assured and lazy but intransigent officiousness is nothing for any further complaint on top of my telling you that it increasingly is deteriorating.
office morale.

Hambut has done and will always do a superb job in charge of the fellows and is ideal for the South American assignment. He is extremely helpful in many other ways and I shall greatly miss him when he retires. O'Brien is not good enough for his opportunities and illustrates—as does TBA—the fact that employment as an assistant or associate in the Foundation is hard to discontinue.

There has never been any discussion or definition of policy in RF staff appointments. I've had the impression more than once that somebody of importance wanted to evade on at least postpone the admission that the Foundation is an institution which will develop usage and traditions whether one likes it or not. As long as we defer any decision as to whether division heads are to be found or trained we shall drift into the easier aspects of both systems—employ second rate assistants as personal helpers to the chiefs and then keep them on after their chief leaves to be at first a hopeful help and then a misfit handicap to the next dynasty. Having lost the chance of getting Raymond Allen and Charles McKenna because Harvard and Illinois won't pay more, and having seen what happens when a useful assistant is promoted beyond his capacity, I have come to the rather misguided conviction that the Foundation's tradition in point of recruitment is a studied indecision. I think we are going to pay more for ignoring recruitment procedures than foundations which face the situation clearly. I would like to try a three year terms of
I would prefer to taking second rate assistants permanently, a contract with some men in their thirties on leave of absence. Though Lumbat covers South America, and O'Brien a much constructed Europe, I have no one for the Orient, Russia, India, Australia, and South Africa. Experience shows that territorial assignment is best for our sort of work—and in the next ten years with their changes territorial representation will be even more important. In fact any organization covering the medical world in the next ten years in the capacity of informant, consultant, and intermediary would do more than could be accomplished by our present tactics, programs and policies. I can't help repeating it—we are moving into a new world in which, our experience and our knowledge and our point of view and an occasional large appropriation will mean more than a scattering of many small grants in so large an area.

If some of the above seems critical let me add that I could be more critical of myself and my own performance. Mason told me my appointment was a mistake, which has some truth despite the irony of the origin of that news. I am better as a phrasing than as a thinker and better as a thinker than as an administrator. I like to be of use to people in trouble and I don't like to dominate or control them or even to interfere with them. I can't comfortably refuse my time in the face of what seems like real need.
And my scientific competence is small indeed when compared to all of the other MDs in the office. I expect people to be decent and self-controlled and conscientious though why this naiveté persists God only knows. In all these points and perhaps some others Mason was right.

Of what I may have of value to the work of the Foundation I am no good judge. I think much of any possible value must lie in cumulative experience, and in the wide variety of problems and solutions to which hawk and OBrien and I are privy witnesses if not privy counselors. The tasks this summer are characteristic of what has been increasing during the last few years: I have an address to give before the

American Psychiatric Society next spring in which I am asked to be the "relentless critic of American Psychiatry," Two speeches at Western Convocation address at Western Reserve Centennial Convocation in October, one to the Assn. of Am. Med. Colleges and the other to the Army and a talk to the Military Surgeons Annual Meeting on "Some Problems of Rehabilitation." They all derive from the length and breadth of the job I've had. And R.F. personnel as you well know is the major source of persons with experience in the United States if not in the world. It is not that speeches are important but that our experience is unique.

If I can begin soon to get out of the confines of the office and be of use as an impartial advisor and visitor from the outside then
I can play my long suite which I think are in study as conditions and formata involved in medical teaching and research and in talking and writing about them. In the kind of reconstruction I see ahead our experience and judgment can go further than our funds, but only if our experience be refreshed and enlarged constantly by direct study and contact.

I am not going to put into this letter any extended discussion of the last ten years work or any elaboration of current projects or policy. It would take fifteen or twenty pages and though I want to do it sometime I would have to have all my records at hand to do it reasonably well. But a few general statements can be made.

Thanks to the Foundations psychiatry, neurology, is now for the first time reasonably well presented to medical students at Yale, Duke, Columbia, McGill, Chicago and Washington Univ St Louis, Tulane and U. of Tennessee. Research as well as teaching is done with our funds at all but the last two of these institutions. This means that every graduating class in these eight schools goes into practice now as it had not before, with a comprehension of the nature and importance of mental disease and the emotional aspects of many other diseases. Further than this we have substantially strengthened the teaching and research in this field at Harvard, Pennsylvania, Hopkins, Michigan, Toronto, and Cincinnati, at Oxford, the Maudsley Hospital in London, and Edinburg. There is no doubt that our example has directed the attention of several other foundations to the same
subjects—medical psychology, psychiatry, neurology and neurosurgery. We cannot claim that insulin shock, nor morphine shock nor the electric shock treatment have been discovered under our impetus or aid. They are all European in origin. But we can claim that in America and Canada these therapeutic methods have received a type of critical study and discriminating rejection or use that would otherwise not have occurred. In 1933 psychiatry seriously lacked adequate recruitment. Almost everywhere the need was for good men with good training. We tackled the dearth of men by trying to help present the subject much better and to a much larger number of students, supplementing this preliminary presentation by fellowships for the advanced training of future teachers. Psychiatry has a notably different status now, both as a special field and as an integral part of the medical education of 1800 to 2000 medical students, if we speak only of the schools we have especially aided.

Aside from the large endowment for the department of Public Health and a ten-year grant of Johns Hopkins $600,000, the MS has not undertaken much of significance in the improvement of departments of public health in the medical schools. A good opportunity exists at Washington University, St. Louis, but nothing should be done until the general finance of that school is on a sound footing. Occasional fellowships have been given and travel grants for teachers have proven useful.

Most of the departments of Hygiene and Public Health have judged the issues
of Social Medicine. By comparison the Foundation is a pioneer. Our support to the Institute of the History of Medicine at Baltimore was the first grant of importance in the field of Social Medicine. The paradox — or is it the irony? — of the IHD being directly involved in medical research and neglecting all the major opportunities offered by projects in the field of social medicine, while the Medical Sciences gives up biochemistry and biophysics to the Natural Sciences but supports Social Medicine suggests a realistic view of divisional programs and policies. "What a reason for if it isn't to make reasonable what you want to do" — e.g., Miller's idea of what ought to be done in building a building for the Department of Hygiene in the University of Uruguay got by as part of an N.I.H. program.

The main mistake I see the H.S. making derives from the Trustees' attitude toward long term grants. Caution may be the watchword but the results are that I am crowded with all the machinery of renewals for which appraisal is premature if it is not actually meaningless, and the recipients are kept in a state of repeated uncertainty, and the job does not receive what it deserves of their attention. Besides — and I think more important — I am facing backward a third of my time on renewals of short-term stuff for another hopeful but timid period of a year or two instead of looking forward and watching closely a radically changing future. I don't know whether the Trustees realize in how many ways this attitude defeats their purposes.
What tangible suggestions from all this?

First: Reduce HS grants in number, increase their term and thus their size, and clean up many of the commitments now encumbering our desk work and our time.

Second: Spend a large amount of my time in the field studying the changing circumstances and meeting the new men. This would mean England this winter and perhaps China or India, but in any case the U.S and Canada.

Third: I'd like to see if I could get an assistant or two on leave of absence from medical school for two or three years at salaries of not over $6000 to assign to surveys and home office work. I'd like to have three or four candidates to choose from when it comes to getting Harbut's successor six years from now.

Fourth: Bring in to the Board some proposals bearing on international exchanges of information, of personnel in different grades of maturity, and stressing the need for strategy in world medicine in contrast to scattered bits of wise tactics.

Fifth: Accept and explore our role as visitors and helpful critics rather than short-term grant makers.

Sixth: Act on the assumption that in an impoverished world it will be more valuable to preserve the very best institutions and so preserve the source of research men for the future, rather than to subsidize
projects while the lights go out uniformly, and careers for first
rate research men disappear everywhere.

X  X

So much for a cross section of what is in my mind after a
week's distance from the job.

Alan Gregg.

July 16 1943